



Sales & Catering

Every minute that a sales manager spends on the computer is less time spent selling hotel services. The objective for Sales and Catering systems is to keep the sales process operating at peak efficiency with a minimum amount of administrative overhead.

Considering that most hotels' mix of business is 40% or higher for groups, Sales and Catering systems becomes a vital component of the operation. O'Neal Consultants' extensive experience with Sales and Catering systems ensure that your every need is met, whether it is the analysis of a new system, review of an existing system or integration analysis with PMS and RMS systems.

O'Neal Consultants' Outstanding Accomplishments Speak for Themselves:

- Highly Diverse Hospitality Clientele
- International Project Base
- Services Performed in 35 of the 50 United States & 14 Countries
- Clients Include Over 800 Hotels
- Served Clients with Over 29,000 Rooms in Las Vegas
- Served 33 Clients in Manhattan Alone
- Positive Customer Satisfaction has Yielded Significant Long-Term Client Relationships

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